

XcelMil, LLC

Capability Statement

Melody Gratic, M.A. Ed | CEO & Founder
WOSB/SDVOSB/WBE
UEI XJ7RQ1LHP455
CAGE Code 84FQ8



703-887-7279



melody@xcelmil.com



www.xcelmil.com



48 Wiltshire Drive
Stafford, Virginia 22554

CORPORATE SNAPSHOT

Primary NAICS Code

541611 - Administrative Management and General Management Consulting Services
611430 - Professional and Management Development Training

CAGE Code 84FQ8

Secondary NAICS Code

611699 - Other Miscellaneous Schools and Instruction
611710 - Educational Support Services
611420 - Computer Software Training
518210 - Data Processing
561110 - Office Administrative Services
561499 - All Other Business Services
561410 - Document Preparation Services
541612 - Human Resource Consulting Services
541613 - Marketing Consulting Services
541910 - Market Research and Opinion Polling

CORE CAPABILITIES

- Executive Management Consulting Services
- Business Transformation
- Change Management
- Organization Assessments
- Qualitative Analysis
- Training Development & Facilitation
- Exceptional Administration & Transcription Services
- Curriculum Development
- Diversity, Equity, and Inclusion

CORPORATE OVERVIEW

We are a certified Minority, Woman and Service-Disabled Veteran-owned Small Business specializing in Executive Management Consulting and Leadership Development Training.

We are a financially stable trusted partner who quickly becomes the “direct access button” for the minority spend requirements of our customers.

Our professionals are proven experts in the areas of Strategic Planning, Organizational Development, Business Process Improvement, Senior Executive Administration, Higher Education and Leadership, Training Development, Qualitative Research, Database Entry and Electronic Records Management.

MISSION

Government and non-government agencies considering new ways to remain competitive, improve their organizations’ climate, employee productivity and retention, XcelMil, LLC employs proven change management strategies.

We believe senior leaders, middle managers and entry-level employees buy-in starts with communication, focus-group sessions, team and leader development sessions where “initiatives become a reality”. Instead of a data-centric approach we champion the equal value of a people-centric approach where all stakeholders “xcel and win!”





XcelMil LLC
EXECUTIVE MANAGEMENT CONSULTING FIRM

DIFFERENTIATORS



Certified Behavioral Analysis
Consultant and Trainer



Multidisciplinary Team
and Partners



SCORM and AICC Compliant Learning
Management Platform



Customized Training Solutions



Corporate Retreats



High-Demand Certificate Courses



Resilience-Building Leadership
Professional Trainer (T)

PAST PERFORMANCE

ServiceSource, Dakota 3 Consulting Firm, Insight Financial Group, Ryerson University, Brances Events & Decor, AMA Consulting, F.E.A.R.S. Advantage, Black Government Contracting Club, and Academy Owls, Spectrum HR Solutions, Diversity, Equity, Inclusion, and Belonging - Spectrum HR Solutions

COMPANY SOCIAL RESPONSIBILITY

ServiceSource, Dakota 3 Consulting Firm, Insight Financial Group, Ryerson University, Brances Events & Decor, AMA Consulting, F.E.A.R.S. Advantage, Black Government Contracting Club, and Academy Owls, Spectrum HR Solutions, Diversity, Equity, Inclusion, and Belonging - Spectrum HR Solutions



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